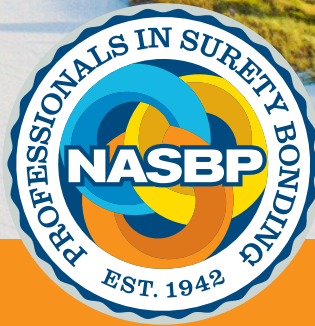


NASBP ANNUAL MEETING & EXPO



WITH
Passion
AND
PURPOSE

APRIL 30-MAY 3, 2023 | JW MARRIOTT MARCO ISLAND BEACH RESORT | MARCO ISLAND, FLORIDA

nasbp.org

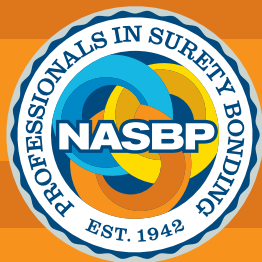
NASBP ANNUAL MEETING & EXPO

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Dear Surety Friends,

I am ecstatic to invite you to the NASBP 2023 Annual Meeting & Expo that will be held April 30 – May 3 at The JW Marriott Marco Island Beach Resort in Marco Island, FL. The Resort encountered only minor damage from this fall's Hurricane Ian. They are back in tip-top shape and ready to welcome NASBP in April. This beachfront resort is truly one of a kind, and we plan to incorporate all it has to offer into the Program for our event.



As I look back on the first half of my year as President and focus on my theme of "NASBP with Passion and Purpose," a major point to my theme is something I routinely encounter each time I attend a NASBP meeting and engage with other NASBP Members and Affiliates. There is so much to gain, personally and professionally, from active participation in these events. We are expecting a record-breaking year of attendance at this year's Annual Meeting & Expo.

The NASBP Program Committee has worked hard to craft and develop sessions that will provide valuable takeaways you can take back to your office as well as unique social events that will allow everyone to relax and have some fun. There will be some new additions to the agenda this year, including more opportunities for the spouses and guests to network.

The meeting will officially kick off on Sunday evening with a laid-back welcome reception on the beach. Marco Island's beach is hard packed and easy to walk on, but flip-flops are also welcome. Our Tuesday evening closing event will be a mix of indoor and outdoor with a theme of "Havana Nights" to celebrate the passion of Floridian culture.

Now is the time to register and book your hotel room. We'll keep you informed with periodic updates as we get closer to the event.

Jenny and I are looking forward to seeing you in April!

Best Regards,
Nick Newton, NASBP President

NASBP 2023 ANNUAL MEETING & EXPO PROGRAM COMMITTEE

Dedi Belis

Nielson, Hoover & Company, Inc.
Program Co-Chair

Jennifer Salm

Marsh & McLennan Agency, LLC
Program Co-Chair

Jeff Broyles

Willis of Seattle, Inc.

Traci Catalano

Old Republic Surety Company

Robert Coon

Scott Insurance

Carl Edward Dohn, Jr.

AssuredPartners dba Dohn & Maher Associates

Dale Greig

Markel Surety Corporation

Jason Gusso

Gusso Surety Bonds, Inc

Ralph Pulver

Travelers Bond & Specialty Insurance

Kevin Re

Arthur J. Gallagher & Co.

Jenni Waggoner

M.J. Schuetz Insurance Services, Inc.

SCHEDULE OF EVENTS

SATURDAY, APRIL 29

8:00 am – 12:00 pm

Executive Committee Meeting

12:30 pm – 5:00 pm

Committee Meetings

5:00 pm – 6:00 pm

**Directors-At-Large, Regional Directors
& Committee Chairs Meetings**

SUNDAY, APRIL 30

8:30 am – 12:00 pm

Board of Directors Meeting

11:00 am – 5:30 pm

NASBP Registration Desk Open

2:00 pm – 3:30 pm

**NASBP Attorney Advisory Council and
CPA Advisory Council Meeting**

3:00 pm – 4:30 pm

Happy Hour in Expo Hall

5:30 pm – 7:30 pm

Welcome Reception

MONDAY, MAY 1

7:00 am – 12:00 pm

NASBP Registration Desk Open

7:00 am – 8:00 am

5-15 Leadership Committee Breakfast

7:00 am - 8:00 am

Expo Open

8:00 am – 10:00 am

General Session

Welcome and Opening Ceremony

Dedi Belis & Jennifer Salm, *Annual Meeting
Program Co-Chairs*

President's Address and

Awards Presentation

Nick Newton, *NASBP President*

Keynote Presentation

"The Champions Code"

Ross Bernstein, *Best-Selling Sports Writer
and Author*

Learn about the DNA of champions in sports and how that relates to business. Bernstein's presentation is based on more than six years of research that resulted in two critically acclaimed series of sports-business books.

10:00 am – 10:30 am

Break

10:00 am – 11:00 am

Meet and Greet Spouse/Guest Brunch

10:30 am – 12:00 pm

General Session Continued:

**Panel Session: "Private Equity and its Ever
Growing Place in Surety"**

12:00 pm – 2:00 pm

Expo Open with Lunch

Afternoon

Open

Evening

Affiliate Entertaining

SCHEDULE OF EVENTS

TUESDAY, MAY 2

8:00 am – 11:00 am

NASBP Registration Desk Open

8:00 am – 12:00 pm

Expo Open

9:00 am – 10:00 am

General Session

"Show Me the Money (Supply)"

Dr. Anirban Basu, Chairman & CEO of Sage Policy Group, Inc.

Soft landing? Something harder? Whither inflation? This presentation will supply in-depth analysis of the major factors shaping economic outcomes, including central bank policymaking, worker attitudes, business confidence, and geopolitics. It will then turn toward a forecast for the year to come, highlighting the major risks that economic stakeholders will likely encounter.

9:30 am – 11:30 am

Spouse/Guest Event

**Breakfast with world renowned hypnotist
Richard Barker**

10:00 am – 10:15 am

Break

10:15 am – 11:45 am

General Session Continued:

"The Rapidly Changing World of Employee Onboarding, Retention and Management"

1:00 pm – 6:00 pm

NASBP Golf Tournament –

JW Marriott Hammock Bay Golf Club

Afternoon

Open

6:30 pm – 11:00 pm

Final Event and Program

"Havana Nights"

WEDNESDAY, MAY 3

8:30 am

NASBP Executive Committee Meeting

Departure



Surety.
**Be Guaranteed
to Succeed.**

2023 Annual Meeting Registration Form

Registration Information

Name _____

Company _____

Address _____

City/State/Zip _____

Phone Number _____

E-mail Address _____

Register online at www.nasbp.org or by sending this FORM via email to bjones@nasbp.org and your CHECK to:

NASBP
PO Box 79954
Baltimore, MD 21279-0954

Make your check payable to **NASBP**. Credit card payments are only accepted with the online registration form.

Spouse/Guest Name for

Badge: _____

Spouse/Guest Email: _____

Please indicate the number of people attending Tuesday May 2 Final Event - "Havana Nights"

(Registered Attendees or Spouse/Guests Only)

_____ number of people attending

Registration Fees

- Member/Affiliate/Associate \$945 _____
- Spouse/Guest* \$495 _____
- Golf \$350 _____
- Spouse/Guest Golf* \$350 _____

TOTAL ENCLOSED \$ _____

**Fees apply to husband/wife, significant other, or other non-surety-industry-employed person who accompanies the registrant to the meeting. These categories do not apply to a second or subsequent registrant from your agency or company.*

Do you or your spouse/guest have any special needs to be accommodated? ☐ Yes ☐ No

If "Yes" please describe:

NASBP REGISTRATION CANCELLATION POLICY

All cancellations must be sent in writing to NASBP at bjones@nasbp.org. For a full refund, a WRITTEN CANCELLATION must be received by 5:00 pm March 30, 2023. Cancellations received March 31 through April 14 are eligible for a 50% refund. Cancellations received after 5:00 pm April 14 are not eligible for refunds. When cancelling a registration, a 5% processing fee will be deducted from the refund.

NASBP acknowledges that travel plans and airline restrictions are uncertain, and so we are temporarily modifying the above cancellation policy to allow for full refunds for any registered attendees who are not able to attend the Annual Meeting & Expo due to COVID-19 related issues. If you have been recommended to self-quarantine, have had recent contact with an ill person, or are feeling ill yourself, NASBP will issue a full refund (minus the 5% processing fee).

2023 Golf Tournament Registration

Please see Golf Tournament section of this brochure for Tournament Details and Cancellation Policies

I wish to play:

- ☐ The Rookery at Marco - Individual Play
- ☐ Hammock Bay - 4 Ball Scramble

My handicap or typical score is _____

My Spouse/Guest wishes to play:

- ☐ The Rookery at Marco - Individual Play
- ☐ Hammock Bay - 4 Ball Scramble

My spouse/guest's handicap or typical score is _____

Golf Foursome Requests

1. Registrant
2. _____
3. _____
4. _____

Golf Club Rental

Please check boxes below for golf club rental. **Do not forget to indicate right or left handed clubs.** Club rental fees will be handled with the golf course pro shop.

Registrant Rental.....Right Hand ☐ or Left Hand ☐

Spouse/Guest Rental....Right Hand ☐ or Left Hand ☐

HOTEL ACCOMMODATIONS

JW Marriott Marco Island Beach Resort

**400 South Collier Boulevard
Marco Island, Florida, 34145**

Situated along three miles of pristine private beaches on the Gulf of Mexico, the newly renovated JW Marriott Marco Island balances relaxation with fun and entertainment on Florida's Marco Island. Sample cuisine from around the globe at one of the Resort's 12 restaurants. Tee off from one of two championship golf courses, take a fitness class or simply enjoy our family activities. The Hotel spa offers luxury services and massages to help you recharge and rejuvenate. Unwind in the updated resort rooms and suites, each with a private balcony, or experience Paradise by Sirene, an escape curated exclusively for our adult guests.



To book your room, visit the NASBP Annual Meeting [webpage](#) for current room block status and overflow hotel information.

Getting to Marco Island

Located in Southwest Florida, the Resort is accessible by car as well as by air through the Southwest Florida International Airport (RSW) (48 mile drive).

The Hotel offers valet parking and self-parking. There is a Hertz Rental Car office on site at the Resort, ride share services (Uber, Lyft) and taxis are also available from the airport.



2023 SPONSORS

DIAMOND



Liberty Mutual
SURETY



OLD REPUBLIC SURETY

TRAVELERS

PLATINUM

CNA SURETY



INSURANCE GROUP
Surety



surety

MERCHANTS
BONDING COMPANY

90 YEARS OF YES TO THE BEST

GOLD+



tinubu

GOLD



PHILADELPHIA
INSURANCE COMPANIES
A Member of the Tokio Marine Group

RLI
SURETY

ZURICH

SILVER

Allianz

Allianz Trade

CHUBB



SKYWARD
SPECIALTY INSURANCE

BRONZE



GOLF



APPLIED SURETY UNDERWRITERS

COPPER



Berkley Surety
A Berkley Company

CICPAC
CPAS WHO KNOW CONSTRUCTION



The Hanover
Insurance Group

ufg
INSURANCE
SURETY

GENERAL



FCCI INSURANCE GROUP
More than a policy. A promise.

EMC
Insurance Companies



TWO WAYS TO REGISTER

1. **Visit www.nasbp.org**, click on Annual Meeting, and complete the on-line registration form. Mail your payment (if paying via check) along with a copy of your online registration confirmation to address below. If paying via credit card complete payment via the on-line registration form.
2. **Print, complete and email** the registration form (included in this brochure) to NASBP at bjones@nasbp.org. Mail payment immediately with copy of the registration form to address below.

NASBP Annual Meeting

PO Box 79954
Baltimore, MD 21279

You will be registered for the NASBP Annual Meeting when NASBP receives your check or credit card payment in full. A registration confirmation will be emailed to you. Call 240.200.1270 or email bjones@nasbp.org with questions.

Cancellation Policies

All cancellations must be sent in writing to NASBP at bjones@nasbp.org. For a full refund, a **WRITTEN CANCELLATION** must be received by 5:00 pm March 30, 2023. Cancellations received March 31 through April 14 are eligible for a 50% refund. Cancellations received after 5:00 pm April 14 are not eligible for refunds. When cancelling a registration, a 5% processing fee will be deducted from the refund.

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GOLF TOURNAMENT

The NASBP Golf Tournament is Sponsored by



The NASBP Golf Tournaments are scheduled on Tuesday, May 2 at 1:00 pm. The Scramble format tournament will be played on the JW Marriott Hammock Bay Course and, the Individual Play Tournament will be held on the JW Marriott Rookery at Marco Course, both courses are approximately a 15-minute shuttle ride from the Resort.

If you plan to play with a specific foursome, include the names of your foursome on the Meeting Registration Form. **Foursome requests are due by Friday, March 31, 2023.**

Register early, since both courses have limited space and golfers will be accommodated on a first come, first served basis.

The Tournament Fee for both tournaments is **\$350 per player**. Tournament fees include tournament coordination, transportation to course, a boxed lunch, golf carts, and prizes. Rental Clubs are available for rental, to be purchased at the pro-shop on day of play.

Tournament Cancellation Policy: Golf cancellations must be received in writing by **5:00pm on Friday March 31** to NASBP at bjones@nasbp.org. Any Golf Tournament cancellations received after **March 31** will only be refunded if another player fills the space. Refunds will be issued after the meeting and may be subject to a 5% credit card processing fee.

