



NATIONAL ASSOCIATION OF SURETY BOND PRODUCERS

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NASBP ELECTS OVERLAND PARK, KANSAS EXECUTIVE AS PRESIDENT FOR 2026-2027

Bethesda, MD—During the May 17-20 NASBP Annual Meeting & Expo, the [National Association of Surety Bond Producers \(NASBP\)](http://www.nasbp.org) elected Monica Donatelli, Vice President, Surety Department Manager at IMA, Inc. in Overland Park, KS, as the 2026-2027 NASBP President. NASBP is a national trade association headquartered in Bethesda, MD, serving a membership of firms employing licensed surety bond producers.

“Drawing on more than 16 years of experience working as a surety bond producer combined with nine years in the banking industry, Monica Donatelli brings formidable leadership experience to the role of President of the Association,” related Mark H. McCallum, NASBP Chief Executive Officer.

“Monica has a consummate drive to advance the surety industry by ensuring that the industry advocate for surety bonding at all levels of government and provide leadership skill building opportunities to new surety professionals,” added McCallum.

Donatelli explained that her term’s theme will be “Stability Through Purpose.” “NASBP has been built, brick by brick, purposefully by its leadership and staff over 84 years,” she said. “That strong foundation of professionalism, expertise, innovation, and advocacy has enabled us to stand strong yesterday, today, and well into the future,” she noted. “What we do as surety professionals has a meaningful impact on our industry, our economy, and our country.”

“We support our clients in building strong, sustainable businesses that create real jobs, and we stand behind those businesses with purpose to protect both public dollars and private investment, along with ensuring fulfillment of any number of obligations throughout the business world.” Donatelli stated. “We should take pride in the purpose of our profession and carry it with confidence,” she added. “NASBP plays an important role in supporting our members in what we do each day; the Association focuses on ensuring that we, as members, are equipped to perform at the highest level.”

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Donatelli plans to ensure the Association continues to support **education** with new and enhanced professional development opportunities and resources. She is pleased to announce that the Association recently published a new [introductory course](#), which provides a comprehensive overview of the surety industry, designed for individuals new to the industry. The Association also intends to maintain its efforts to boost the talent pool through such tools as the Association's ["Make Surety A Career" Program](#).

In addition, Donatelli believes the industry must continue to offer programs that enhance **leadership** development. "NASBP provides a forum in a safe space for surety professionals to practice leadership and other professional skills, Donatelli said. "There is a confidence that comes from those experiences," she explained. "Opportunities like the 5-15 Leadership Committee must continue to equip members for leadership in NASBP and in our industry," she added. "Involvement in the NASBP 5-15 Leadership Committee grew me professionally—in leadership, relationships, meeting presence, my network, and my business relationships—more than I could've ever imagined or likely achieved in my professional role."

Donatelli emphasized her strong support for **advocacy** by the surety industry at all levels of government, with a particular focus on grassroots engagement. "NASBP will continue to encourage and champion surety professionals' participation in the annual Federal Legislative Fly-in, while also strengthening advocacy efforts at the local level where our members live and work," Donatelli said. "Our goal is to expand awareness and equip members with the tools they need to educate state and local officials about the value of surety," she explained. "By doing so, we ensure that policymakers both understand surety's importance and have a trusted resource when surety-related issues arise," she added. "At the same time, we want our members to be active, well-prepared, and confident in their ability to defend the surety product when issues arise in their backyard."

"NASBP can support advocacy efforts, but nothing is as impactful as individual members contacting a city or state public official to explain the value of surety bonding," Donatelli said. "Where better to be impactful than where you live and work; you are a voter and a taxpayer and your voice matters."

Helping local, state, and federal officials understand that they need only to contact a NASBP member should they ever have a question about surety bonding is a huge win, Donatelli explained. "If these officials know that they have a constituent and NASBP member as a resource, they are less likely to make an uninformed decision about surety bonding," she said.

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NASBP also elected other NASBP officers at the meeting. Christian B. Downey was elected as NASBP First Vice President. Downey is President of Downey and Company in Albuquerque, NM. Sheila Thompson was elected NASBP Second Vice President. Thompson is President of Rosenberg & Parker of Canada, Inc. in Toronto, Ontario, Canada. Kara Skinner was elected NASBP Third Vice President. Skinner is Founder and CEO of Integrity Surety LLC in Seattle, WA. Also, Robert Coon will serve as NASBP Immediate Past President. Coon is Vice President–Surety at Scott Insurance in Greensboro, NC.

*Founded in 1942, the **National Association of Surety Bond Producers (NASBP)** is the association of and resource for firms employing surety bond producers and allied professionals. NASBP members specialize in providing surety bonds for construction contracts and other purposes to companies and individuals needing the assurance offered by surety bonds. www.nasbp.org*

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